

Don't miss your chance to register for this member-hosted webinar scheduled to take place at **6pm** on **Tuesday 11 May 2021** as part of London International Disputes Week.

## Stepping back from the brink: turning from dispute to settlement.

The battle lines are drawn and your client's case is taking on a life of its own.

- But what if you want to step off the litigation train and try to settle the case?
- How do you get your client from "litigation mode" to "settlement mode"?
- What are the psychological factors in play in a negotiation?
- What are the roadblocks to settlement and how can you overcome them?
- And how do you encourage your opponent to think positively about settlement possibilities?

This session, led by an expert in business conflict and four leading mediators with past experience as clients and as instructing solicitors will look at the psychological influences in play, and the tools required, to settle cases.







SPEAKER Rebecca Clark Mediator, IPOS.



SPEAKER James Handley Chartered Psychologist, expert.



SPEAKER Karl Mackie Mediator, CEDR.



Bill Marsh Mediator, Independent Mediators.

## CLICK HERE TO REGISTER FOR THIS WEBINAR

This is a member-hosted event, run by CEDR, IPOS and Independent Mediators as part of London International Disputes Week (LIDW).

Please note that your registration for this event **does not** provide access to the LIDW21 conference and related benefits. Your registration for this event is not conditional on registering for LIDW21, although we strongly encourage such registrations. You can register for LIDW21 on their website **Please click here**.

With its theme: 'Looking forward: change, challenge and opportunity', LIDW21 will provide crucial insights on the business and law of international dispute resolution. The highlight of the official LIDW21 agenda is a virtual conference encompassing 16 sessions delivered by leading experts in their fields, 4 unmissable keynote addresses by high-profile dispute resolution figures, and many opportunities to network with colleagues from around the world.

#LIDW21 is a collaborative, representative, world-class and forward-thinking body that demonstrates the UK's legal community's commitment to innovation, excellence, upholding the rule of law and diversity.

This event is hosted by:





