



Michel Kallipetis QC is among the UK's most sought-after mediators. He is regarded as an authority in mediation and commercial and civil litigation. With an apparently effortless blend of charm and authority, his style is versatile and effective.

'Lawyer of the Year' Mediation category,
Who's Who Legal Awards 2017.

Mediation experience

Michel regularly mediates a wide variety of disputes including: partnerships; banking; insurance and re-insurance; all areas of employment disputes including racial and sex discrimination claims and pension rights; solicitors and valuers' negligence claims; medical negligence and personal injuries claims; construction, engineering and commercial disputes with claims over several £100m including referrals from the Commercial Court and the Technology & Construction Court. He has also mediated a variety of land disputes involving rights of way and disputed boundaries. Many of the mediations have been multi party disputes and others have involved international companies and the laws of other countries. He has mediated for the ICC and the AAA.

He is an Accredited Mediator with CEDR and ADR Chambers. He was a founder of member of Independent Mediators in 2006 and has mediated over 90 mediations a year since then. He was appointed to the Hong Kong HKIAC Accredited Mediator Panel and as one of the first CIARB Mediation Fellows in 2008. He is a board member of the International Academy of Mediators.

In 2009 he was made a Distinguished Fellow of the International Academy of Mediators and in 2014 was invited to become a director. In 2012 Michel was invited to become a member of the Singapore International Mediation Centre's Panel of Mediators. He is a member of The Sports Resolution Panel and The Panel of Independent Mediators and is a Chartered Arbitrator. He is fluent in German, and has a working knowledge of French.

In May 2017 Michel was awarded **'Lawyer of the Year'** in the Mediation category at the 4th annual Who's Who Legal awards.

Other dispute resolution experience

He initiated and was the first Chairman of the Bar Council ADR Committee holding the position for 9 years until retiring from the position in summer of 2008. He was a member of the working party which drafted the EU Code of Practice for Mediators, and gave expert opinion to JURI, the legal service committee of the European Parliament, prior to its adopting the European ADR Directive. He was counsel for the ADR Group in *Halsey v Milton Keynes*, and in *Brown v Rice and Patel*.

He was an appointed Observer for the International Academy of Mediators and The Chartered Institute of Arbitrators to the UNCITRAL Working Group II meeting in Vienna in September 2016 and will attend the final Meeting in New York in February 2017 to discuss the proposed Convention/Model Law on the enforcement of international commercial mediation settlement Agreements.

Mediation style

Mixing the authority and stature of a QC and a former Deputy High Court Judge with his personal charm Michel is able to quickly gain the trust of the parties. He blends facilitative and evaluative techniques as the situation demands to create his own versatile and effective style of mediation and is able to affect settlement in a more direct manner than many other mediators.

Directories

Legal 500 2017

A 'go-to mediator who has gravitas with clients', **Michel Kallipetis QC** 'tests cases during private sessions, helping to manage clients' expectations, and he does not give up on a settlement, even when the parties want to'. Conducting over 85 mediations in 2016, recent work involved disputes surrounding professional negligence, construction, oil and gas, insurance, property and commercial matters; he also acted in employment, fraud, insolvency, partnership and probate-related conflicts. Highlights included high-value claims against various banks for alleged mis-selling of financial products.

Chambers & Partners 2018

Michel Kallipetis QC is an impressive mediator whose "gravitas and presence are ideal for a mediation," according to interviewees. One source comments: "He has a super-sharp mind and high intellect so he gets the issues quickly, and has a calm and warm approach that puts everyone at ease. He gets the best out of all in the room, which is a remarkable ability." He handles a range of cases, including trusts, employment, professional indemnity and insurance disputes.

Who's Who Legal: Mediation 2017

Michel Kallipetis QC mediates partnership, banking, insurance and employment disputes. He is recognised as one of England's best mediators and "brings real gravitas and works indefatigably to find a solution". In 2016 Michel was selected from all the mediation practitioners in this directory to feature within the list of **the top five mediators in England**. He has been listed in this directory since the first edition in 2011.

Who's Who Legal: Thought Leaders - Mediation 2017

WWL Thought Leaders is a new section launched in 2017. **Michel features on the list of only ten individuals from around the World**. Who's Who Legal explain this new feature as 'bringing together for the first time the insight, expertise and wisdom of some of the world's foremost practitioners. They report that these practitioners obtained 'the highest number of nominations from peers, corporate counsel and other market sources in their most recent research cycle.' In May 2017 Michel was awarded '**Lawyer of the Year**' in the Mediation category at the 4th annual Who's Who Legal awards.

Who's Who Legal: UK Bar: Mediation 2017

Only 20 individuals are selected for this category. The directory states, 'the "eminent" **Michel Kallipetis QC** is considered "a force of nature" with a passionate following. In particular, he is noted for being "very good at getting to grips with the parties and keeping parties calm when offers are far apart".'

Areas of practice

Banking; Commercial contract; Company/shareholders; Construction/Building/Engineering; Employment and Discrimination; Entertainment; Financial Services; Franchise; Fraud; IT/Computers/Telecoms; Insolvency; Insurance & Re Insurance; IP; International; Local Government & Public Authorities; Media/Advertising; Medical Negligence; Oil & Gas; Pensions; Police; Professional Negligence; Partnership; P.I.; Property; Regulatory; Sport; Trusts & Probate

Client comments

'Thank you for your consummate performance yesterday. All present on our side agreed that without you the mediation would have failed. You made your role appear effortless. You were supportive, understanding and emphatic to our bruised and optimistic beneficiaries, whilst setting realistic levels of expectation.'

'So I can now thank you for your wise assistance in settling this matter. Your efforts were greatly appreciated by our side. I don't think the matter would have settled without your involvement.'

'Excellent – he identified the issues quickly to concentrate the parties minds on their strengths and weakness and his calm, concise and professional manner enabled the negotiations to commence much earlier than previous mediations I had attended. A settlement was achieved on the day. The clients and I were very pleased with his handling of the whole process.'

'He had an extremely good grasp of the issues and highlighted strengths and weakness in both side's cases which assisted in discussions. Overall, I found the mediator to be extremely helpful. He invited discussion on the merits, and offered a very preliminary view, and put forward arguments both for and against the construction of the agreement contended for by my client and trod a careful line between being too interventionist and not intervening enough. He was on all accounts excellent.'

'Michel did an excellent job. The process was explained clearly to the parties. The pace was slow enough that everyone had their say, but fast enough that a conclusion was reached. Michel struck a good rapport with my clients and they were very pleased with the assistance he provided.'

'The mediator conducted the mediation excellently with clear measure and balance of relationship with the parties and their lawyers and firmness where necessary.'

'First rate; could not have been a better mediator.'

"Thank you for your clarity, focus & common sense, which were crucial to the resolution here. We appreciate the rational result achieved under your skilled and sensitive guidance"

"The mediator explained the mediation process clearly at the start of the day and highlighted to the parties the objective of the mediation and its advantages compared with a trial/arbitration. The mediation maintained a good pace and the mediator quickly identified the key issues that needed to be dealt with so that the parties would have a chance of reaching a settlement. In the latter half of the day, the mediator swiftly encouraged the parties to begin the exchange of settlement figures. The mediator maintained a good relationship with both the lawyers, accountants and clients. The mediator saw the benefit of accountant-only meetings in order to settle any outstanding queries concerning the financials."

"Excellent; Michel was very effective in helping to resolve this complicated dispute."

"Having done a lot of mediations, by some distance the Mediator was the best we have used."

"Very Well. Before the mediation I was a little concerned that the parties seemed so far apart. In the end, reaching a settlement seemed effortless and I am sure that this was wholly down to Michel's skill. My client has written to say that he was very happy with the end result."

"Really well. Michel was very patient and had empathy with clients. Excellent legal ability and experience really helped the achievement of a compromise."

Professional memberships

- Hong Kong HKIAC Accredited Mediator Panel
- CIArb Mediation Fellow
- Distinguished Fellow of the International Academy of Mediators
- Singapore International Mediation Centre's Panel of Mediators
- Japan International Mediation Centre's Panel of Mediators
- Member of Sport Resolution (UK) panel
- PIM Senior Mediator
- CMC Registered Mediator
- International Mediation Institute Certified Mediator
- Chartered Arbitrator

Professional background

Michel is the former Head of Littleton Chambers, and has 40 years' experience as a practising barrister in the field of general commercial, professional negligence and employment work. He is recognised in The Legal Directories as an expert in his field in Mediation, Commercial Litigation and Professional Negligence.

Training/talks/books/articles

He regularly conducts training sessions for barristers and solicitors to enable them to represent their clients more effectively in mediation and has carried out mediation training for the Hong Kong judiciary at the request of the Chief Justice, and the for the Bar in England, Hong Kong, Trinidad and Jersey. Michel led a team to train Arbitrators for the Kingdom of Bhutan at the request of the Chief Justice and arbitrates disputes in the UK concerning commercial and franchise agreements. He is a Recorder and sat as a deputy High Court Judge in Queen's Bench, Chancery and the TCC for over twenty years.

Attending the joint AMNIZ/IAM conference in Wellington and Queenstown New Zealand both as a board member of IAM and as a Speaker on ethics in mediation.

He is the author of several articles on mediation in the English legal press and the author of a chapter on Mediation in Employment disputes in "Mediators on Mediation", co-author with Stephen Rutt QC of the chapter on "Mediation in the UK" in Volume I of "ADR in Business" published by Kluwer and author of the chapter on "Mediation Privilege and Confidentiality and the EU Directive" in Volume II. Author of the Chapter on "Mediation Ethics" in "How to Master Commercial Mediation" published by Bloomsbury in January 2015.

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